## 

## XiaoLong Li

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# EDUCATION

## Sheffield Hallam University (SHU)

*Diploma of Chemical Engineering BEng (Honors)*  09/2023- 06/2027

*Average Score: 83.25/100 Classification: 1st*

|  |  |
| --- | --- |
| Engineering materials | Transport phenomena |
| Chemical process principle | Engineering practice |

## INTO Manchester Ltd.

*Certification of International Foundation: Aerospace, Chemical and Civil Engineering*

*Average Score: 76/100 GPA: 3.04/4 Classification: A 09/2022- 06/2023*

|  |  |
| --- | --- |
| Chemistry: | Physics: *A* |
| Engineering Math: | Academic English: *A* |

## American University (AU)

*Certification of the International Accelerator Program*

*Average Score: 93.75/100 GPA: 3.75/4 Classification: 06/2019- 08/2020*

|  |  |
| --- | --- |
| Calculus: | Creative coding: *A* |
| Computer science: *A* | Aacademic Writing: |

## Kang Chiao International School (KCIS)

*High School Diploma 09/2015- 06/2019*

*Average Score: 80/100 GPA: 3.2/4 Classification: B*

|  |  |
| --- | --- |
| Chemistry *honors:* | Lab science: *B* |
| Applied Math: *B* | Business: *B* |

# WORK EXPERIENCE

## Alumex Tec. Ltd., NanTong City

*Operations Director 04/2021-11/2021*

* Handled **legal affairs** and established its **cultural systems**.
* Structured the company **organizational framework** and reached **optimized operations**.
* Managed the end-to-end business process, including **procurement**, production, **marketing** activities.

## Korean Aluminum Surface Tec. Ltd., KunShan City

*Salesmen 08/2020-02/2022*

* + Managed ongoing professional interactions with **prospective customers**.
  + Explored **win-win deal**, sent **required samples**, created **customer profiles**, consulted **product prices**.
  + Achieved sales of **2,500 GBP** by the end of 2021; Successfully secured **4 major customers**.

## YeaEn, Ltd., KunShan City

*Summer-term Teacher 07/2022-08/2022*

* + Taught Kindergarten to senior-high students about **IELTS English**.
  + Successfully assist students to **raised 0.5 in IELTS** and therefore reached their dream university.

## Swift Education, Ltd., KunShan City

*Internship Teacher 07/2018-08/2018*

* + Taught elementary and middle school students about **Lab-science & Cross-cultural studies.**
  + Created teaching **power point slides** and gave study feedback.

# CLIENTS SERVED IN FORBES GLOBAL 2000 LIST (2023)

**Technology Hardware and Equipment Industry**

*End-point Client* *08/2020-02/2022*

|  |  |
| --- | --- |
| Apple Inc.*: 10* | Samsung Electronics: *14* |
| Dell Technologies: *225* | Panasonic: *356* |

*Original Equipment Manufacturer**08/2020-02/2022*

|  |  |  |
| --- | --- | --- |
| HonHai Precision*: 116* | Luxshare Precision: *575* | |
| Quanta Inc.: 711 | Jabil Inc.: *824* |

# LEADERSHIP ACTIVITIES

### The 5th Yangtze River Delta Coach House Hike, KunShan City

*Hiking Champion 11h 37m 18s.* *10/2021-10/2021*

* + Urban completed a **70km hike** from late evening to early morning on the following day.
  + Half of the participants withdrew at the 40km mark, with only **a small percentage** finishing the entire distance.

## Scout Club, KunShan City

*Activity Host 07/2017-02/2019*

* + Devised activities utilizing **scouting culture** and secured **professional coaches** for participation.
  + Managing **finances** and **time** efficiently were key skills learned, involving budget control.

# AWARDS

**Outstanding Student - *KCIS*** *01/2017-01/2019*

**Peer Teaching 27hrs - *KCIS***  *09/2017-06/2018*

**Star of Logistics Work in Preparation for English Poetry Competition - *KCIS*** *09/2017-06/2018*

# SKILLS

## Language Skills

*English: IELTS*  *06/2022-06/2022*

|  |  |
| --- | --- |
| Reading: 8/9 | Listening: 7.5/9 |
| Speaking: 6.5/9 | Writing: 5.5/9 |

*Chinese: Mandarin 08/2001-04/2024*

* **Native Speaker**

## Creativity Skills

*Digital Artistry 08/2019-04/2024*

|  |  |
| --- | --- |
| Video Editing | Photography |
| Webpage & PPT Design | Poetry Composition |

## Mobility Skills

*Manual Driving License 12/2020-04/2024*

*Swimming* - *Mastery of all swim strokes – KCIS 09/2016-05/2019*

# REFERENCE

**Dr Hessam Jahangiri**

*AMIChemE 09/2023-04/2024*